polen capital

Yield Over Spreads: Rethinking Leveraged Credit Investing

With starting yields at multiyear highs, leveraged credit—which includes high yield bonds and leveraged loans—offers investors the potential for attractive long-term returns, regardless of where spreads move next. While many investors believe the best time to invest in leveraged credit is when credit spreads are wide, decades of historical analysis tell a different story. The most consistent and reliable predictor of future returns has not been the timing of spreads, but the yield available at the time of investment.

Spreads vs. Yield: What Really Drives Leveraged Credit Returns?

When investing in credit-risky instruments, investors tend to focus almost exclusively on credit spreads to determine whether they are being adequately compensated for taking on credit risk. Credit spreads help determine if the additional yield adequately compensates investors for taking on greater risk compared to safer investments like cash or developed-market government bonds. For leveraged credit investors, this focus on credit spreads makes perfect sense. Credit spreads drive a significant part of the return when compared to investment grade securities.

This dynamic is illustrated in Figure 1 below, which shows the effective yield¹ of the Bank of America Merrill Lynch US investment grade² and high yield bond³ indices from December 1996 to March 2025. This figure breaks down yield into two components: the risk-free rate (represented by US government bonds) and the credit

spread. Unlike investment grade corporate bonds—where risk-free⁴ rates have historically accounted for most of the average yield—a far greater proportion of the historical average yield in high yield bonds has come from sub-investment grade credit spreads.

Figure 1. Decomposing Historical Average Yields: US Investment Grade and High Yield Indices (1996–2025)



As of 04-15-2025. Source: ICE, ICE BofA US Corporate Index, ICE BofA US High Yield Index.

- 1 Effective yield is a measure of the actual annual return earned on a bond, loan, or other fixed-income security, taking into account the effects of compounding interest over a specified period (usually one year). It differs from the simple, or nominal, yield because it incorporates how often interest is paid and reinvested.
- 2 ICE BofA US Corporate Index Effective Yield, which is maintained by ICE Data Indices, LLC, tracks the yield-to-maturity (YTM) of the broad US dollardenominated investment grade corporate bond market, as represented by the ICE BofA US Corporate Index.
- 3 The ICE BofA US High Yield Index, which is maintained by ICE Data Indices, LLC, is market capitalization weighted and comprises U.S. dollar denominated below investment grade corporate debt publicly issued in the U.S. domestic market.
- 4 The higher risk-free rate component in investment grade bonds primarily reflects their longer average maturity relative to US high yield bonds, as longer maturities generally require additional yield compensation.

While this underscores the importance of spreads, the historical data reveals an interesting nuance. When we examine the relationship between starting credit spreads and subsequent total returns for high yield bonds—a relationship illustrated in Figure 2 below—we observe an interesting pattern. Specifically, when investors buy high yield bonds at credit spread levels below 600 basis points per annum, the resulting returns tend to be quite similar, regardless of the holding period. For reference, the historical average credit spread during this period has been about 530 basis points.

High Yields, High Potential: Why Entry Yield Matters

When viewed through the lens of total yield, a clear pattern emerges. Historically, higher starting yields have been associated with stronger future returns across most holding periods for both high yield bonds and leveraged loans. As illustrated in Figure 3, entering at a higher yield level has typically resulted in more favorable subsequent returns.





As of 04-15-2025. Source: ICE, ICE BofA US High Yield Index. Past performance does not guarantee future results.



Figure 3. Total Returns by Starting Yield: US High Yield Bonds & Leveraged Loans



Average Leveraged Loan Total Return Based on

As of 3-31-2025. Returns are calculated using monthly data for the ICE BofA US High Yield Index and the S&P UBS Leveraged Loan Index and are annualized for periods greater than 1 year. The 12m, 24m, and 36m represent the holding periods necessary to achieve the average annualized returns depicted in the figures. Time period is 12/31/1996 through 03/31/2025 for both figures. **Past performance is no guarantee of future results.**



2

Figures 4 and 5 show, for each month since December 31, 1996, the yield on US high yield bonds—including the breakdown between the risk-free rate and credit spread—alongside the subsequent 1-year annualized return an investor would have received if they invested in the US high yield market at that point in time. The figures also show that investing during periods of elevated yields—typically following major market dislocations—has historically led to some of the strongest subsequent returns. Notable examples include

recoveries after the tech crash (August 2001), the Global Financial Crisis (October 2008), the oil price downturn (February 2016), and the Covid-19 selloff (April 2020).

Conversely, as highlighted in the <mark>orange</mark> areas in Figure 5, when overall yields were low, returns were generally modest or, in some cases, slightly negative.









As of 03-31-2025. Source: ICE, ICE BofA US High Yield Index. Returns are based on monthly data for the ICE BofA US High Yield Index. The figures illustrate the 12-month holding periods required to achieve the average annualized returns. The analysis covers the period from 12/31/1996 to 03/31/2025 for both figures. **Past** performance is no guarantee of future performance.

5 Option-Adjusted Spread is the yield spread that a fixed-income security offers over a comparable risk-free benchmark yield curve (such as US Treasuries). OAS represents the compensation that investors receive, in addition to risk-free rates, for assuming credit, liquidity, and optionality risks.



3

Figure 6 shows that from 1994 to 2025, over 75% of total returns in the US High Yield index have come from income—specifically, coupon payments—rather than capital gains or spread tightening. This highlights that, for high yield investors, the primary source of return has been the income generated, not changes in credit spreads or market prices.

Figure 6. The Coupon Drives Attractive Returns

Annualized Returns: December 1996–March 2025



As of 03-31-2025. Source: ICE, ICE BofA US High Yield Index.

Going Beyond with Polen Capital

Polen Capital is a team of experienced investment industry professionals who share an unwavering commitment to our clients, investors, community, and each other. We have been dedicated to serving investors by providing concentrated portfolios of what we believe are the highest-quality companies for more than three decades. At Polen Capital, we have built a culture of results, and in this, an inherent belief in going beyond what's expected for the people and communities we serve.

We adhere to a time-tested process of researching and analyzing companies around the globe—seeking only the best to build highly concentrated portfolios. Then, we invest for the long haul and with a business owner's mindset, giving these companies time to grow. As of April 21, 2025, the credit spread on U.S. high yield bonds—measured by the ICE BofA U.S. High Yield Index—was approximately 416 basis points per annum. Historically, as shown in Figure 2, credit spreads at this level have been associated with below-average annualized returns.

However, the effective yield on April 21, 2025, was 8.1%—well within the average range over the past 28 years. If historical patterns persist, this level of yield has typically led to attractive returns, often exceeding the mid-single-digit range.

Conclusion

Decades of historical evidence reveal a clear takeaway for high yield investors: starting yield has been the most significant driver of long-term returns. While wide credit spreads often attract attention, it is the absolute level of yield at the time of investment that has proven a far more reliable indicator of future performance. Over time, income generated from the initial yield has contributed more to total returns than gains from spread tightening.

Connect with Us

For more information on Polen Capital visit **www.polencapital.com** and connect with us on **LinkedIn**.

Important Disclosures

This information has been prepared by Polen Capital without taking into account individual objectives, financial situations or needs. As such, it is for informational purposes only and is not to be relied on as, legal, tax, business, investment, accounting, or any other advice. Recipients should seek their own independent financial advice. Investing involves inherent risks, and any particular investment is not suitable for all investors; there is always a risk of losing part or all of your invested capital.

No statement herein should be interpreted as an offer to sell or the solicitation of an offer to buy any security (including, but not limited to, any investment vehicle or separate account managed by Polen Capital). This information is not intended for distribution to, or use by, any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation.

Unless otherwise stated, any statements and/or information contained herein is as of the date represented above, and the receipt of this information at any time thereafter will not create any implication that the information and/or statements are made as of any subsequent date. Certain information contained herein is derived from third parties beyond Polen Capital's control or verification and involves significant elements of subjective judgment and analysis. While efforts have been made to ensure the quality and reliability of the information herein, there may be limitations, inaccuracies, or new developments that could impact the accuracy of such information. Therefore, the information contained herein is not guaranteed to be accurate or timely and does not claim to be complete. Polen Capital reserves the right to supplement or amend this content at any time but has no obligation to provide the recipient with any supplemental, amended, replacement or additional information.

Any statements made by Polen Capital regarding future events or expectations are forward-looking statements and are based on current assumptions and expectations. Such statements involve inherent risks and uncertainties and are not a reliable indicator of future performance. Actual results may differ materially from those expressed or implied.

References to specific securities, asset classes and financial markets are for illustrative purposes only and are not intended to be, and should not be interpreted as, recommendations.

Past performance is not indicative of future results.

This information may not be redistributed and/or reproduced without the prior written permission of Polen Capital.