
Going beyond.

Polen Capital Breakfast Series

February 2023

Independent, High-Conviction Investing

Employee Owned & Aligned with Our Clients

- 72% Employees
- 8% Polen Family Trust (Passive)
- 20% iM Global Partner (Passive)

High Conviction, Growth and Income Solutions

Total Firm Assets: \$55.0B

- Focus Growth \$41.6B
- Global Growth \$4.3B
- International Growth \$1.7B
- U.S. Small Company Growth \$344.9M
- International Small Company Growth \$17.5M
- Global Emerging Markets Growth \$21.5M
- U.S. SMID Company Growth \$66.9M
- Global SMID Company Growth \$49.5M
- Emerging Markets ex-China Growth \$3.5M
- U.S. Opportunistic High Yield \$4.4B
- Upper Tier U.S. High Yield \$831.5M
- Total Return Credit \$307.5M
- Bank Loan \$138.4M

An ESG Friendly Investment Approach

- UN PRI Signatory
- ESG integration inherent within our stakeholder-centric investment approach that considers:
 - Employee relationships
 - Customer relationships
 - Environmental initiatives
 - Governance issues

Team-Based Outlook with Global Reach

- Headquarters and Large Company Growth Team: Boca Raton, FL
- Small Company Growth and High Yield Teams: Boston, MA
- Emerging Markets Growth Team: London, UK

A Range of Investment Vehicles

- Strategies available across SMAs, Mutual Funds, CITs, UCITS, Private Funds

Institutional Assets by Client Type

	Total	\$	%
Total	\$19,148M		100%
Corporate	\$5,199M		27%
Sub-Advised	\$4,228M		22%
Public	\$3,174M		17%
SWF/Supranational	\$1,883M		10%
Union/Multi-Employer	\$1,723M		9%
Endowment/Foundation	\$1,186M		6%
Healthcare	\$1,141M		6%
Other ¹	\$616M		3%
Defined Contribution ²	\$2,771M		14%

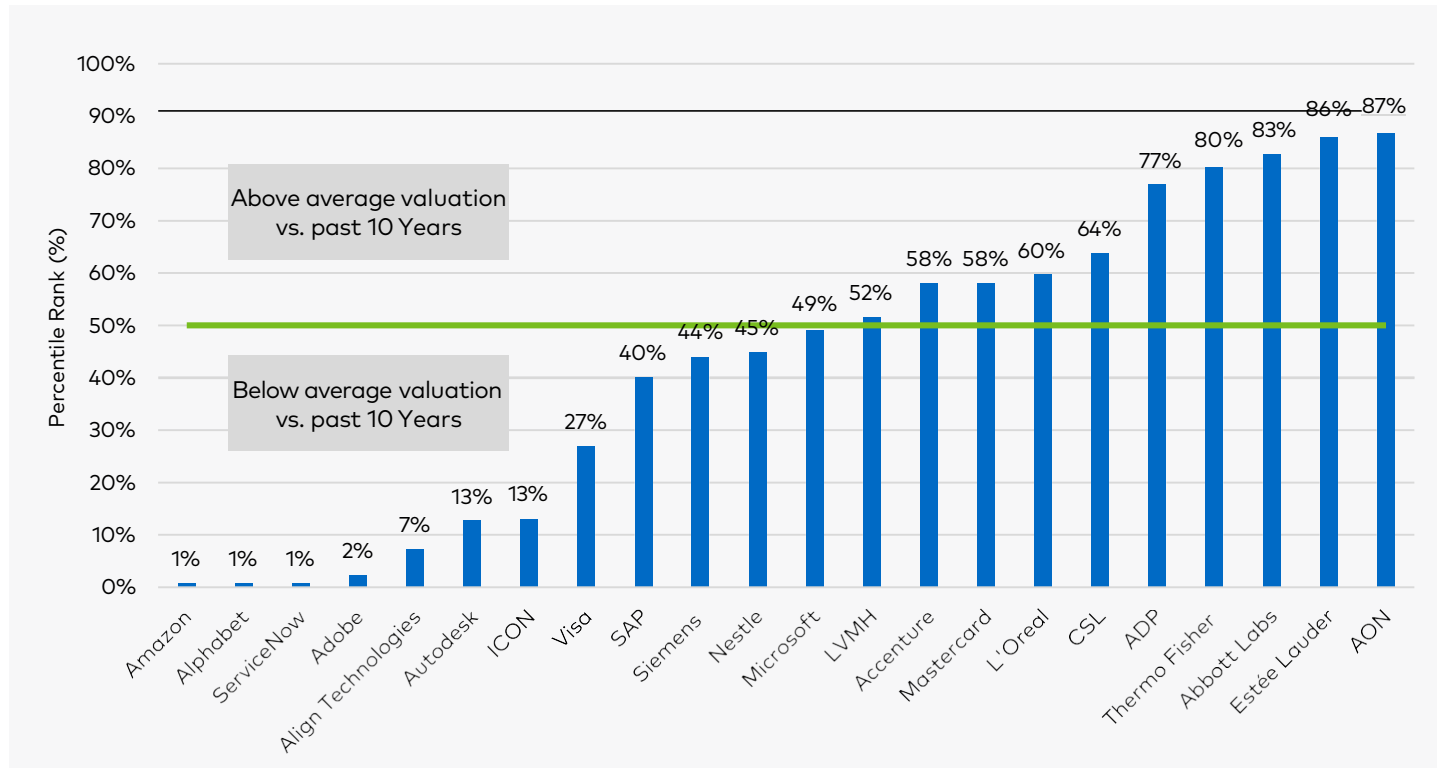


As of 12-31-2022. ¹Other includes Insurance and CIT assets. ²Defined contribution assets are also included in the primary categories listed above.

Company Valuations

Many of the holdings in the portfolio today are trading near their lowest valuations over the past decade. Seven holdings are in the bottom quartile of valuations, representing over 30% of the portfolio's market value.

Fwd 1-Yr P/E, Current vs. Past 10 Yrs (or IPO date)—Percentile Rank

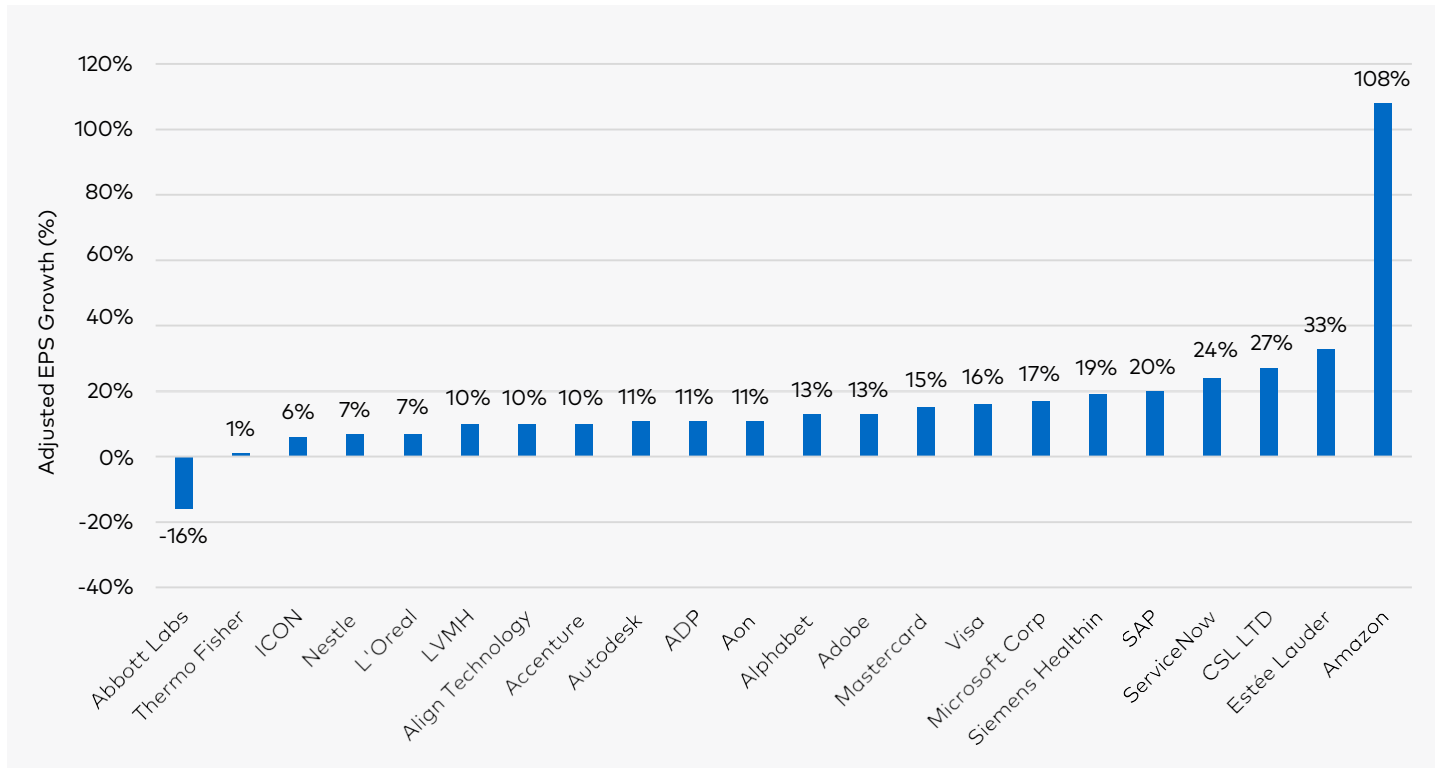


Source: Polen Capital, Bloomberg. Reflects all Global Growth portfolio holdings as of 12-31-2022. Chart shows how Fwd 1-Yr P/E on 12-31-2022 compares to monthly observations going back 10 yrs, or to a given company's IPO date. Data is expressed as a percentile rank, where 0% would indicate the least expensive a company has been vs the past 10 years and 100% is the most expensive. Please note Siemens Healthineers data goes back to 03-31-2018 when it was spun out of Siemens AG. All other securities go back 10 years. Please see Disclosures page for additional information.

Company Earnings Growth Expectations

As investors worry about the potential for recession in 2023, the median expectation for earnings growth in 2023 is 12%, according to consensus estimates.

Bloomberg Consensus Estimated 2023 Adjusted EPS Growth (%)

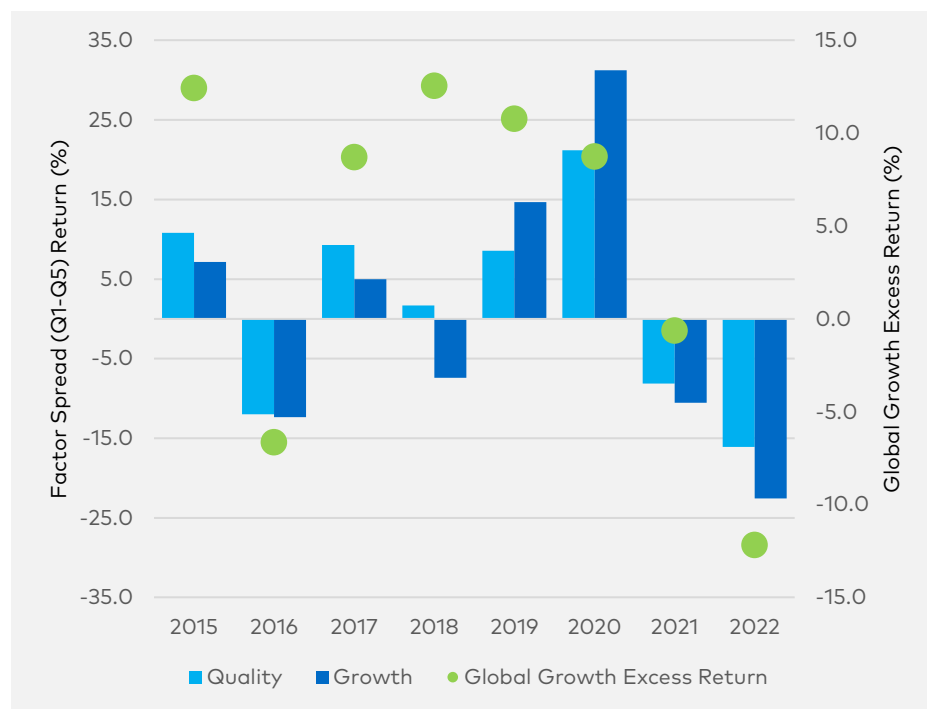


Source: Polen Capital, Bloomberg. Reflects all Global Growth portfolio holdings as of 12-31-2022. Chart shows Bloomberg analyst consensus EPS growth forecasts for 2023. EPS growth is calculated dividing Bloomberg analyst consensus adjusted earnings per share for 2023 by the 2022 estimate. Earnings estimates always have the potential to be revised up or down. This is for illustrative purposes only. Please see Disclosures page for additional information.

Factor Returns¹: A Global View

Relative returns have been correlated with the performance of Quality, which is at a 20-year cumulative 2 year low.

MSCI ACWI Index Factor Spread (Returns of Highest – Lowest Quintile) and Global Growth Relative Return by Year



Factor Spread Returns by Year

Year	Quality	Growth
2003	8.5	14.7
2004	(5.3)	(1.3)
2005	(1.9)	(0.7)
2006	(2.0)	(7.0)
2007	18.6	10.0
2008	12.2	(23.7)
2009	(6.1)	13.4
2010	8.3	(3.1)
2011	23.3	(2.9)
2012	(2.1)	(0.4)
2013	(4.5)	(1.8)
2014	6.0	(2.0)
2015	10.8	7.1
2016	(12.0)	(12.3)
2017	9.3	5.0
2018	1.7	(7.4)
2019	8.5	14.7
2020	21.2	31.2
2021	(8.1)	(10.6)
2022	(16.1)	(22.6)

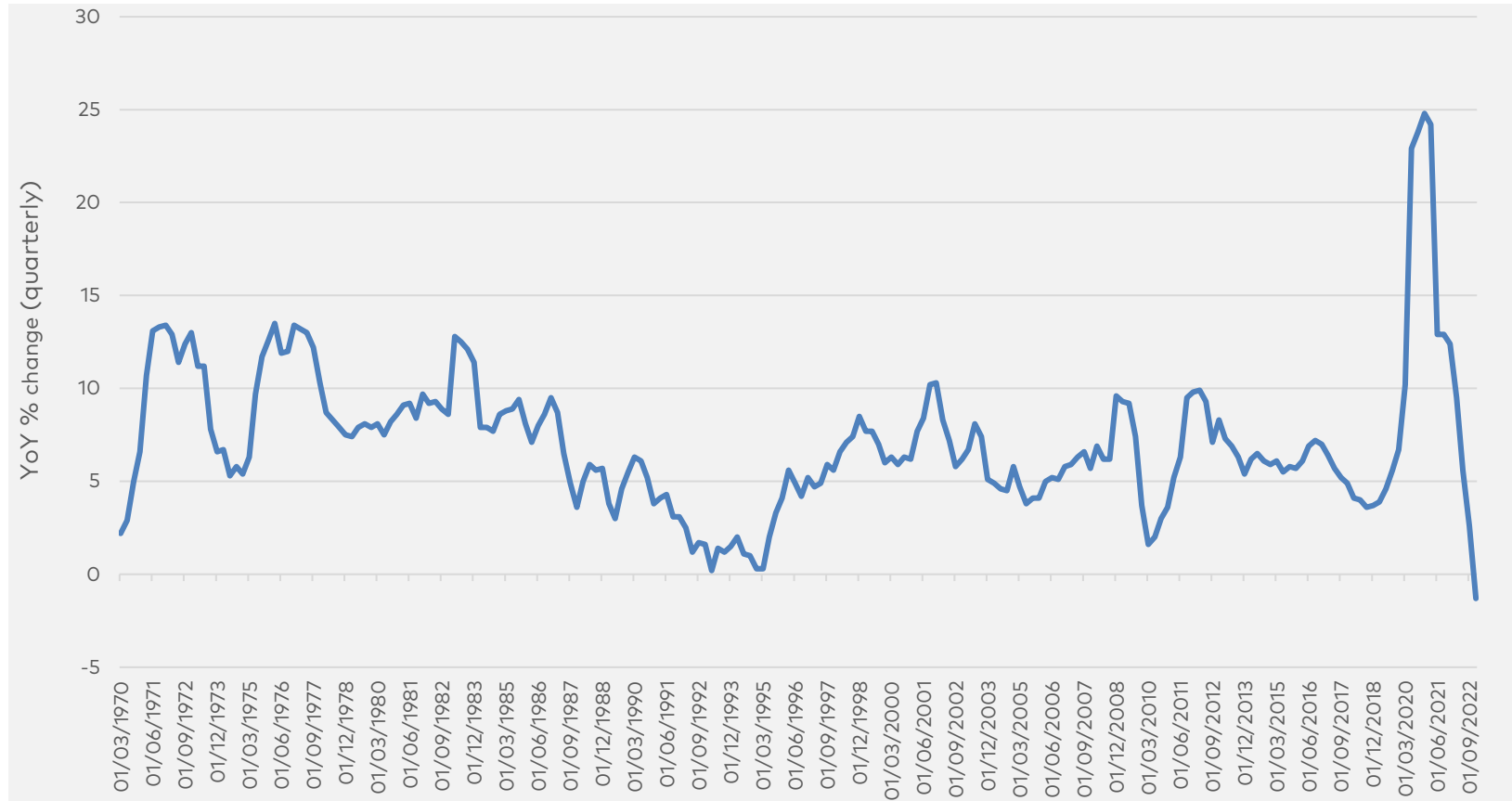
Sources: Bloomberg and Polen Capital, as of December 31, 2022. ¹ Factor Returns: Defined, modeled, and calculated by Bloomberg, help decompose returns into a combination of style, industry, geography, and currency exposures. Style factor exposures are estimated for the MSCI ACWI index based on underlying fundamental and security characteristics as defined by Bloomberg's Equity Factor models. Relative factor returns calculated by Bloomberg as the top quintile returns minus the bottom quintile returns. Please see Disclosures page for additional information.

Global Growth Excess Return represents the relative return of the Global Growth Representative account versus the MSCI ACWI Index in USD gross returns by calendar year.

Past Performance is not indicative of future results.

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US Federal Reserve Money Supply M2



Source: Polen Capital, Bloomberg. This is for illustrative purposes only. Please see Disclosures page for additional information. As at 12/31/22

The Chinese economy

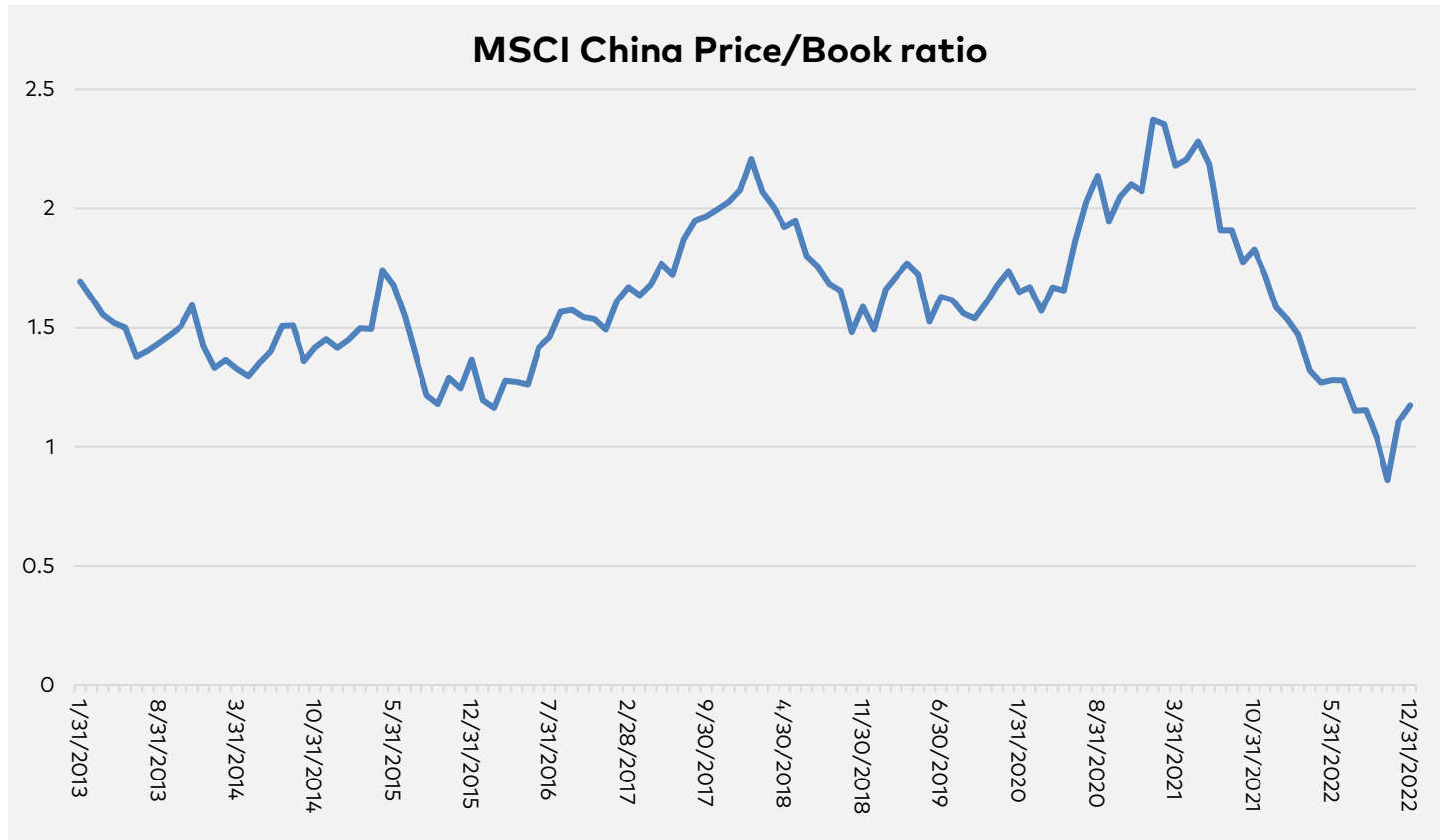
The Chinese economy has powered on, but stocks have not followed



Source: Polen Capital, Bloomberg. Please see Disclosures page for additional information. As at 12/31/22.

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Valuations of Chinese stocks



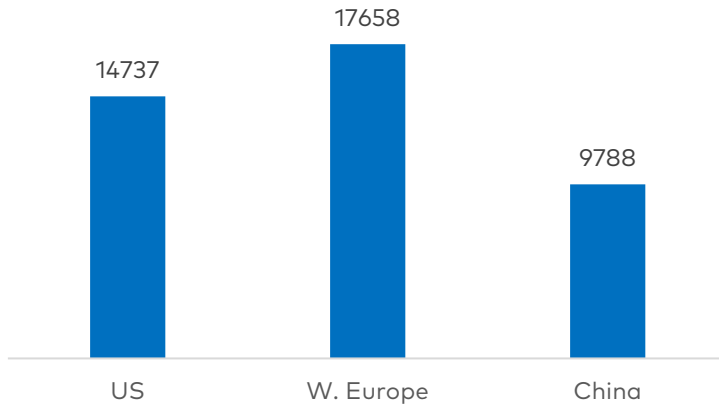
Source: Polen Capital and Bloomberg. Please see disclosures page for additional information. M2 consists of M1 plus (1) small-denomination time deposits (time deposits in amounts of less than \$100,000) less individual retirement account (IRA) and Keogh balances at depository institutions; and (2) balances in retail money market funds (MMFs) less IRA and Keogh balances at MMFs. As at 12/31/22.

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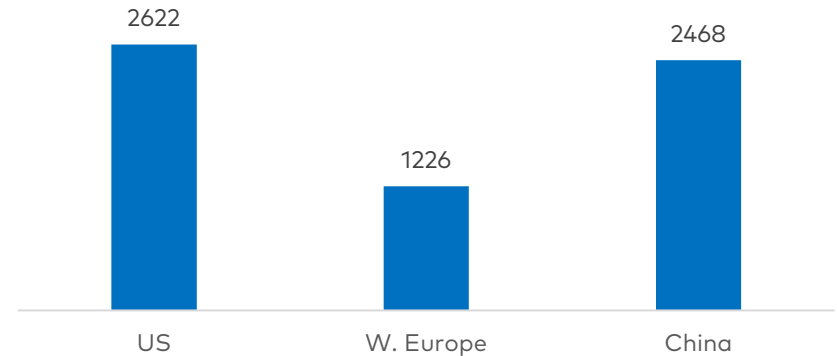
Quality growth companies in China

There are more quality growth companies in China than one may think

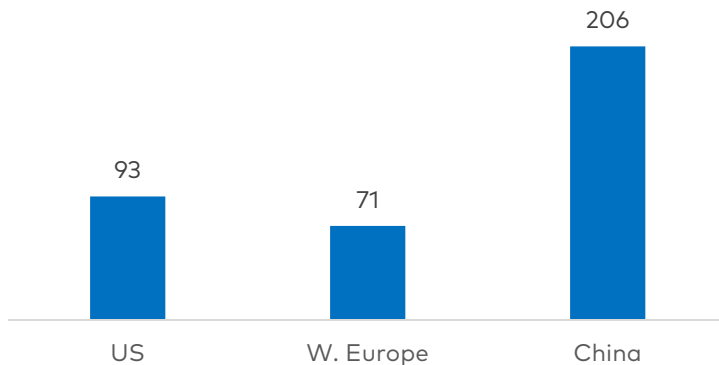
Total listed companies



Investable companies (over USD 1bn and USD 1m vol)



Quality growth companies



Source: Polen Capital, Bloomberg. Quality: ROE >20% and Net debt/Equity <20%. Quality growth: Quality + 5Yr CAGR of revenue >10%. ROE is Return on Equity and Compound annual growth rate (CAGR) is the rate of return that would be required for an investment to grow from its beginning balance to its ending balance, assuming the profits were reinvested at the end of each year of the investment's life span. Please see Disclosures page for additional information.

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Biographies

Damon Ficklin – Head of Team, Portfolio Manager & Analyst

Damon Ficklin is the Head of Team for the Large Company Growth Team at Polen Capital and Portfolio Manager of the firm's Global Growth product. Damon joined the firm in 2003, serving initially as a Research Analyst. He was promoted to Portfolio Manager in 2012 co-managing the firm's flagship Focus Growth Portfolio. He took over management of the Global Growth portfolio in 2017 and then relinquished responsibilities for managing the Focus Growth portfolio in 2019. In 2020 he was promoted to Head of Team and is responsible for leading the Large Company Growth team and maintaining the investment philosophy. Prior to joining Polen Capital, Damon was an equity analyst at Morningstar covering the healthcare sector and a tax consultant at Price Waterhouse helping Fortune 500 companies implement tax strategies. Damon graduated Magna Cum Laude from the University of South Florida with a B.S. in Accounting, earned a M.S. in Accounting from Appalachian State University and earned an MBA with high honors from The University of Chicago Booth School of Business with concentrations in Finance and Economics. Damon is also a member of the Investment Committee of Make-A-Wish Southern Florida.

David Breazzano – Head of Team, Portfolio Manager & Analyst.

David is Head of Team and Portfolio Manager for U.S. High Yield at Polen Capital. He serves as co-portfolio manager of the U.S. Opportunistic High Yield and Upper Tier High Yield strategies. David co-founded DDJ Capital Management (now Polen Capital Credit) in 1996, where he built the boutique firm into a premier credit manager focused on high yield and special situation investing. Previously, he was Vice President and Portfolio Manager at Fidelity Investments in the High Income group, where he directed the investment management of high yield and distressed assets. Prior to that, he spent five years at T. Rowe Price as a high yield analyst and portfolio manager. David earned his B.A. in political science and economics from Union College and an M.B.A. from Cornell University. He serves on the Boards of Trustees of Union College and Cornell University.

Damian Bird – Head of Team, Portfolio Manager & Analyst

Damian joined Polen Capital in 2019. Damian heads the Emerging Markets Growth Team and is lead portfolio manager of the firm's Global Emerging Markets Growth strategy. Prior to joining Polen Capital, Damian was an Emerging Market Portfolio Manager at LGM Investments. Damian began his career at Arisaig Partners as an Investment Analyst, primarily focusing on consumer companies in the developing world. Damian received a B.A. in History & Economics from the University of Oxford and has lived and worked in Singapore, Dubai, and South Africa. Damian is a CFA® charterholder.

Disclosures

1. The information provided in this document should not be construed as a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will be in the composite at the time you receive this document or that any securities sold have not been repurchased. The securities discussed do not necessarily represent the composite's entire portfolio. Actual holdings will vary depending on the size of the account, cash flows, restrictions, and any trade orders in progress on the date as of when holdings are shown. It should not be assumed that any of the securities transactions or holdings discussed were or will prove to be profitable or that any investment recommendations we make in the future will equal the investment performance of the securities discussed herein. For a complete list of Polen's past specific recommendations holdings and current holdings as of the current quarter end, please contact info@polencapital.com.
2. Portfolio characteristics are shown as of December 31, 2022. There can be no guarantee that the portfolio will exhibit identical or similar characteristics to those shown at any future time of investment. Investments are subject to risks, including the possibility that the value of any investment (and income derived thereof (if any)) can increase, decrease or in some cases, be entirely lost and investors may not get back the amount originally invested. This document does not identify all the risks (direct or indirect) or other considerations which might be material to you when entering any financial transaction. The views and strategies described may not be suitable for all clients.
3. Supplemental information to the fully compliant composite performance which accompanies this presentation. **Past performance is not indicative of future results.**
4. The volatility and other material characteristics of the indices referenced may be materially different from the performance achieved. In addition, the composite's holdings may be materially different from those within the Index. Indices are unmanaged and one cannot invest directly in an index. The MSCI China Index is a market capitalization weighted equity index that measures the performance of the large and mid-cap segments of Chinese market. The index is maintained by Morgan Stanley Capital International. The MSCI ACWI Index is a market capitalization weighted equity index that measures the performance of large and mid-cap segments across developed and emerging market countries. The index is maintained by Morgan Stanley Capital International.
5. M1 consists of (1) currency outside the U.S. Treasury, Federal Reserve Banks, and the vaults of depository institutions; (2) demand deposits at commercial banks (excluding those amounts held by depository institutions, the U.S. government, and foreign banks and official institutions) less cash items in the process of collection and Federal Reserve float; and (3) other liquid deposits, consisting of other checkable deposits (or OCDs, which comprise negotiable order of withdrawal, or NOW, and automatic transfer service, or ATS, accounts at depository institutions, share draft accounts at credit unions, and demand deposits at thrift institutions) and savings deposits (including money market deposit accounts).
6. Bloomberg Factor Return Definitions: Growth – calculated as a weighting of each stock's estimated next year's EPS growth, five-year annualized net income growth, estimated next year's sales growth, 5-year annualized sales growth, and five-year annualized asset growth. Quality – calculated as the average of high profitability defined by ROE and ROIC, and low Leverage defined by Debt/Market Cap as z scores within the universe

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